



th
**5 ASIA PACIFIC
LPG EXPO**

The Future of LPG in Asia Pacific

2 0 2 4



**National
Convention Center**
HANOI, VIETNAM

22 – 23 OCTOBER

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5th Asia Pacific LPG Expo - Vietnam 2024













Step into the 5th Asia Pacific LPG Expo - Vietnam 2024, a premier event spearheading the evolution of the LPG market in the Asia Pacific region. This exceptional gathering attracts over 1000 LPG experts and showcases the offerings of more than 20 exhibitors from over 10 countries. It serves as a pivotal platform for leaders, industry experts, and government representatives within the LPG sector to cultivate meaningful connections, share innovative ideas, and unveil their latest products and services.

The demand for Asia Pacific Liquefied Petroleum Gas (LPG) reached 159.681 Million Tonnes in 2022, projected to reach 201.611 Million Tonnes by 2030, growing at a robust CAGR of 4.64%. This growth is propelled by the increasing embrace of clean and sustainable energy sources, global LPG regulations, and a heightened awareness of the benefits associated with using LPG as an eco-friendly alternative to conventional fossil fuels.

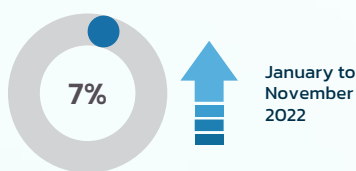
Vietnam, hosting the 5th Asia Pacific LPG Expo, is advancing energy security through a forward-looking strategy, drafting a new decree to facilitate the LPG business. This regulatory framework, covering mini LPG cylinders, aligns with Vietnam's significant LPG imports, totaling 193,658 tonnes with a turnover exceeding US\$116.8 million. The expo not only explores market opportunities but also addresses vital LPG regulations, supporting businesses in the dynamic LPG industry.

LPG Consumption per Country

Australia  759,000 Tonnes	China  73.9 Million Tonnes	Japan  13.5 Million Tonnes	Malaysia  2.37 Million Tonnes	Pakistan  1.21 Million Tonnes
Philippines  1.83 Million Tonnes	Singapore  970,000 Tonnes	Sri Lanka  260,000 Tonnes	Taiwan  1.76 Million Tonnes	Thailand  6.45 Million Tonnes

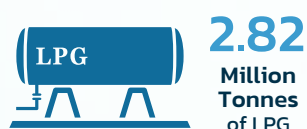
Notable Information about Asia Pacific's LPG Market

China's LPG imports witnessed a year-on-year increase of 7%



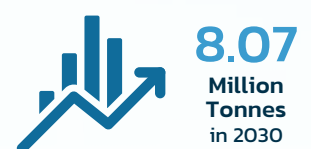
Source: spglobal.com

In 2022, Malaysia produced



Source: WLPGA

Thailand LPG Industry market to reach



Source: chemanalyst.com

Philippines imported a total of



LPG cylinders in the last 5 years (2022)

Source: businessmirror.com.ph

Bangladesh LPG Market Size



Source: idlc.com

Known LPG Regulations



Japan

Japan LPG Act

The LPG Act lays down the regulations relating to sale of LPG to general consumers, tasks related to maintenance of security, supply facility, and consumption facility, as well as LPG appliances.



Malaysia

Gas Supply Act 1993

An Act to provide for the licensing of the supply of gas to consumers through pipelines and related matters, the supply of gas at reasonable prices, the control of gas supply pipelines, installations and appliances with respect to matters relating to safety of persons and for purposes connected therewith.



Pakistan

LPG (Production & Distribution) Policy, 2016

This law is to deregulate the LPG industry with a view to making it investor friendly, foster healthy competition, improve safety standards and ensure better consumer services.



Philippines

Republic Act 11592

This law establishes an LPG Cylinder Improvement Program to ensure the quality of all cylinders in circulation with the goal of protecting the end-consumers.



Singapore

Fire Code 2023

This stipulates the fire safety requirements for the commercial, industrial and residential premises with eating outlets, eating places, canteens, restaurants and other eateries which use LPG for cooking purposes. It is also intended for industrial applications involving hot works.



Sri Lanka

Imports and Exports Regulations No. 01 of 2022

This law requires companies to submit an application to SLSI seeking permission to import LPG and related accessories, whilst obtaining a standard certificate prior to releasing the consignment from the Customs.



Key market players in the Asia-Pacific LPG Market

PetroChina
Company Limited

Petroleum Nasional
Berhad (PETRONAS)

Royal Dutch Shell

Total Energies

Reliance
Industries Limited

Exxon Mobil
Corporation

Chevron
Corporation

China Gas Holdings
Ltd

JGC Holdings
Corporation

Bharat Petroleum
Corporation



Vietnam LPG Market Statistics

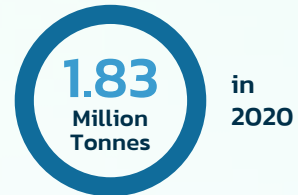
Household application



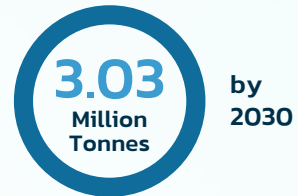
is the largest end user industry of LPG in Vietnam.

Source: chemanalyst.com

Vietnam LPG market demand stood at



and is forecast to reach



growing at a healthy CAGR of



Source: chemanalyst.com

September 2023 alone witnessed the country import



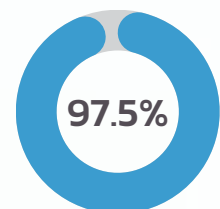
193,658
Tonnes

of LPG with a turnover of more than

US\$116.8
Million

Source: vov.vn

Vietnamese LPG imports throughout the reviewed period are equivalent to



of the total import volume of the entirety of last year.

Source: vov.vn

In the first 9 months of 2023, Vietnam spent more than



US\$1.15
Billion

on importing over



1.9
Million
Tonnes

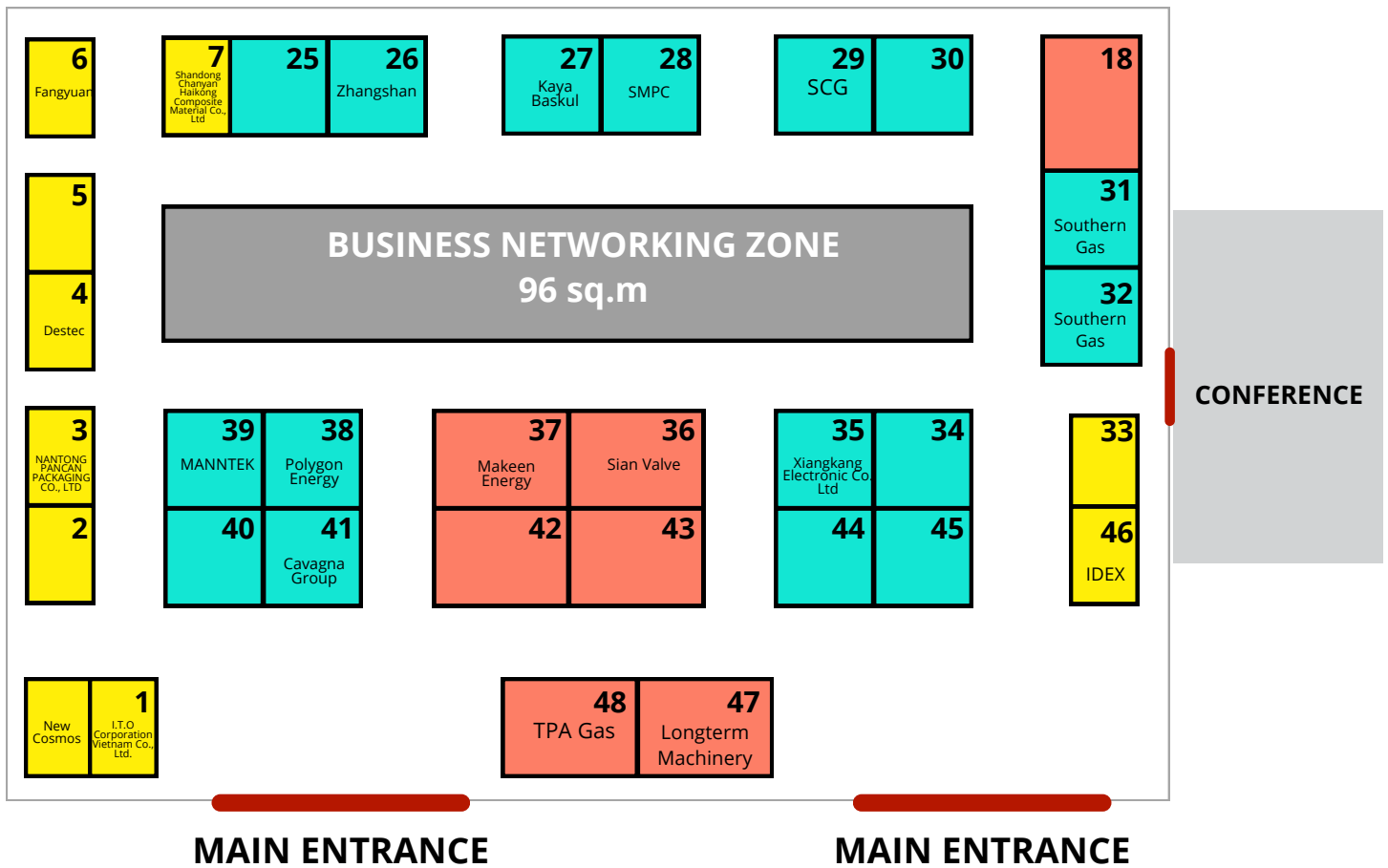
of liquefied petroleum gas (LPG) from foreign markets.

Source: vietnam.vn



EVENT FLOOR PLAN

5th Asia Pacific LPG EXPO - Vietnam 2024



12 sq.m booth
\$8200

9 sq.m booth
\$6600

6 sq.m booth
\$5400

Doorways



CONFERENCE PROGRAMME

DAY 1 | 22 October 2024

The Future of LPG in Asia Pacific

08.00 - 09.00 Registration

09.00 10.00	Opening Ceremony and Guest of Honour's Speech
09.00 09.15	Opening Remarks by Organising Committee (LPG EXPO) Mr Jeffrey Leung Director LPG Expo
09.15 09.30	Opening Remarks by Supporting Partner (WLGA) Mr. Cinch Munson Business Development Director World Liquid Gas Association
09.30 09.45	Opening Speech for PetroVietnam LPG Senior Management Doan Truc Lam Board of Directors PetroVietnam LPG (Invited)
09.45 10.00	Welcome Speech by Guest of Honour Ministry of Industry and Trade (Invited)

10.00 - 10.30

NETWORKING TEA BREAK + GUEST OF HONOUR VISITS EXHIBITION

10.30 11.00	The Future of LPG in Vietnam Doan Truc Lam Board of Directors PetroVietnam LPG (Invited)
11.00 11.30	Ensuring Flexible Gas sources and competitive pricing to Meets Consumption Needs, and Satisfying Customer Choices in Vietnam Nguyễn Ngọc Luận CEO/Member of BOD Southern Gas Trading Joint Stock Company

CONFERENCE PROGRAMME

DAY 1 | 22 October 2024

The Future of LPG in Asia Pacific

11.30

Enhancing LPG Infrastructure to Support Economic Growth in Vietnam

12.00

Doan Truc Lam

Board of Directors

PetroVietnam LPG (Invited)

Session 1: Investing in LPG Infrastructure in Asia Pacific

12.00

Panel Session: Investing in LPG Infrastructure to Tap on Long Term Growth Potential of LPG in Asia Pacific

13.00

Moderator: Mr. Cinch Munson, Business Development Director, **World Liquid Gas Association**

Panelists:

1. Mr. Nguyen Khac Tri

Vice Director - Member Of the Board Of Directors

Petrolimex

2. Nam Vu

Member of Board Management, cum Business Development Department

Phuc Sang Minh Gas

3. Shimbori Toshiyuki

Saisan Co.,Ltd

4. Mr. Henry Albert Fadullon

Phoenix Petroleum Philippines, Inc

5. STAMEQ

13.00 - 14.00 NETWORKING LUNCH BREAK

Session 2: LPG Market in South East Asia

14.00

Stocktake of the Success of LPG Subsidy Reforms and its Impact in Indonesia

14.20

Irto Gintings

Corporate Secretary

PT Pertamina Patra Niaga

14.20

New Industry Regulation Act to Ensure a Safe and Sustainable LPG Market in the Philippines

14.40

Mercedita Pastrana

Executive Director

Philippines LPG Industry Association, Inc



CONFERENCE PROGRAMME

DAY 1 | 22 October 2024

The Future of LPG in Asia Pacific

14.40 15.00	Importing LPG into Thailand to Ensure Adequate Supply for LPG in Thailand
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15.00 15.20	LPG Market in East Malaysia Robert Song CEO BCS Sarawak
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15.20 - 15.35 NETWORKING TEA BREAK

15.35 15.55	LPG Market in China Ms. Helen Liang Secretary General Guangdong Oil & Gas Association (China)
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15.55 16.15	Current Status and Issues of LP Gas Industry in Japan Mr. Satoharu Saito Representative Director, Executive Vice President ENEOS Globe Corporation
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Session 3: Role of Safety in LPG Business in Asia Pacific

16.15 16.35	Policies and Regulations in Malaysia to Ensure Safety for LPG Ir. Shamsuddin bin Arshad Deputy Director Energy Commission (Malaysia)
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CONFERENCE PROGRAMME

DAY 1 | 22 October 2024

The Future of LPG in Asia Pacific

16.35

Panel Session: LPG is a Business of Safety in Asia Pacific

17.35

LPG is highly flammable, making it essential to handle and store it with care to prevent fires or explosions. This requires strict adherence to safety standards and regulations. Proper storage and handling procedures are necessary to prevent leaks. Storage tanks, cylinders, and piping systems must be maintained and inspected regularly. The LPG industry is also subject to numerous safety regulations and standards designed to minimize risks and ensure safe operations.

In Asia Pacific, many unfortunate cases of explosion has eroded the confidence of consumers in switching into LPG. By prioritizing safety, the LPG industry can prevent accidents, protect lives, and maintain a reliable supply of this important energy resource. In this panel, we are going to discuss on some of the good learning we have accumulated over the years and discuss in areas where the industry can come together to promote safety and sustainability of the industry.

Moderator: Mercedita Pastrana, Executive Director, **Philippines LPG Industry Association, Inc**

Panelists:

1. Nathaniel Camat

Vice President for Business
Development

Pascal Resources Energy Inc.

2. Palit Howijit

GM

SuperGas

3. Irto Gintings

Corporate Advisor

PT Pertamina Patra Niaga

4. Doan Truc Lam

Board of Directors

PetroVietnam LPG (Invited)

5. Makeen Energy

6. Mr. Satoharu Saito

Representative Director, Executive Vice
President

ENEOS Globe Corporation

17.35

20.00

Closing Remarks and Networking Cocktails

End of Day 1



CONFERENCE PROGRAMME

DAY 2 | 23 October 2024

The Future of LPG in Asia Pacific

08.00 - 09.00 Registration

Session 4: Exploring the Opportunities and Vietnam LPG Markets

09.00
09.30

Vietnam LPG Mixing Solution

Nam Vu

Member of Board Management, cum Business Development Department

Phuc Sang Minh Gas

09.30
10.30

Panel Session: Promoting LPG As Clean Energy to the Rural Community of South Asia

Moderator: Mr. Cinch Munson, Business Development Director, **World Liquid Gas Association**

Panelists:

1. Irto Gintings

Corporate Advisor

PT Pertamina Patra Niaga

2. Phoenix Petroleum Philippines, Inc

3. Nathaniel Camat

Vice President for Business Development

Pascal Resources Energy Inc.

10.30 - 10.45

NETWORKING TEA BREAK

10.45
11.05

LPG Pricing Outlook

Chisato Kashiwabara

Rim Intelligence

11.05
11.25

LPG Cylinder Technology

Shifeng "Harry" Jiang

President

Nantong Pancan Packaging Co. Ltd.



CONFERENCE PROGRAMME

DAY 2 | 23 October 2024

The Future of LPG in Asia Pacific

Sustainable Fuels Alternatives as Possible Way forward for Asia Pacific

LPG and Renewable Liquid Gas are significantly lower in carbon than other liquid fossil fuels and they can substitute or replace heating oil. LPG and Renewable Liquid Gas can help off-the-gas grid or rurally located businesses in the agricultural, commercial and industrial sectors, that currently use heating oil, start their decarbonisation.

**11.25
11.45** **Role of Renewable LPG and other Sustainable Fuels in Asia Pacific in the Energy Transition**

Makoto Arahata
Managing Director
Arahata Consulting

**11.45
12.45** **Panel Session: Opportunity and Challenges for the adoption of Sustainable Fuels in Asia Pacific**

Moderator: Ms. Helen Liang, Secretary General , **Guangdong Oil & Gas Association (China)**

Panelists:

1. Makoto Arahata
Managing Director
Arahata Consulting

2. Makeen Energy

2. Mr. Cinch Munson
Business Development Director
World Liquid Gas Association

3. Doan Truc Lam
Board of Directors
PetroVietnam LPG

12.45 - 13.45

END OF CONFERENCE AND NETWORKING LUNCH BREAK

**13.45
17.00** **Networking at Exhibition**

17.00

END OF EXHIBITION

CONFERENCE DELEGATE PASS

● INTERNATIONAL

Delegate Pass

1000 USD

● VIETNAM NATIONALS

Delegate Pass

300 USD

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- 2. Cancellations & Substitutions:** Substitutions will be accepted at any time before the event. Gas Academy will not provide refunds for cancellations. For cancellations received in writing more than seven (7) days before the conference, you will receive a full credit to be used at another Gas Academy event for up to one year from the date of issuance. For cancellations received seven (7) days or less before an event (including day 7), no credits will be issued. If Gas Academy cancels an event, a full credit will be credited to the delegate to use at another Gas Academy event. This credit is valid for one (1) year from the date of issuance. We reserve the right to change the venue and date of the event if required.

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- 3. Program Change Policy:** Please note that speakers and topics were confirmed at the time of publishing, however, circumstances beyond the control of the organisers may necessitate substitutions, alterations or cancellations of the speakers and/or topics. As such, Gas Academy reserves the right to alter or modify the advertised speakers and/or topics if necessary. Any substitutions or alterations will be updated on our web page immediately.

Package Benefits & Inclusions

Exhibitors



Passes:

2 Exhibitor passes will be given per company with access to the exhibition and conference area.



Exhibition Directory:

Exhibitor profile will be provided on LPG Expo Conference Manual



Brand Endorsement/Online Presence:

Get featured on the website, emails, and brochures for maximum exposure.



Dedicated Account Manager:

To help with your questions and guide you through the exhibiting process before, during and for the events dismantling.



Catering:

Lunch and Tea breaks are served on the whole duration of the event.

Access to catering will be granted to exhibitor badges



Networking Sessions:

Connect with potential partners, investors, and industry peers.



Innovation Showcase:

Showcase your cutting-edge technologies and solutions transforming the LPG industry to potential clients, investors, and partners.

Delegates



Passes:

1 Delegate pass will be given per delegate with access to the exhibition and conference area.



Event Directory:

Delegates will have access to comprehensive brochures that contains program schedules, exhibitor directory and event information,



Catering:

Lunch and Tea breaks are served on the whole duration of the event.

Access to catering will be granted to all personnel with delegate badges



Keynote Speeches:

Listen to influential speakers share insights and predictions about the future of the LPG market.



Panel Discussions:

Engage in discussions covering market trends, sustainability, and technological innovations.



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